

# FIM Capital: Looking to the future

Leading Investment Management and Fund Administration firm FIM Capital are looking to the future after moving into their impressive new home at 55 Athol Street in March.

Once considered a well-kept secret, FIM Capital's burgeoning success is becoming difficult to ignore as it is now a leading player in the local investment and fund administration community with 39 staff, and over £4 billion of assets under management and administration.

Since its formation the company has built an enviable reputation as one of the leading investment management and fund administration providers on the island. Led by Russell Collister (Chief Investment Officer) and Graham Smith (Chief Executive Officer), FIM Capital is home to

some of the most highly respected and experienced professionals in the industry.

Based on the Isle of Man, FIM Capital is an independent company, regulated by the Isle of Man Financial Services Authority and the UK Financial Conduct Authority and provides innovative and cost-effective fund administration and investment management solutions to a range of institutional and private clients.

Key benefits that distinguish FIM Capital include:

- Complete independence, financial strength & commitment to the offshore arena
- Provision of a genuinely bespoke & comprehensive service
- A proven & demonstrable track record
- A highly regarded, experienced and dedicated team of investment & fund professionals
- Highly competitive costs with a transparent fee structure
- Service & focus aligned to clients interests & priorities

# FIM CAPITAL

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Tony Edmonds



Ralph Haslett

In recent years, FIM's investment management business has shown sustained growth in both number of clients and assets under management. This has been driven by a number of factors including a track record of investment returns, a clear investment philosophy, attention to client service and a transparent and cost-effective fee structure. The FIM Capital investment team typically focus on managing discretionary and advisory portfolios with their clients ranging from individuals to family offices, trusts, pensions and larger institutions all served by an unflinching focus on client service.

A key factor in the growth of the company has been its independent stance and fresh approach to investment management. This has appealed to both local and global clients alike who are looking for flair combined with security and FIM demonstrate this by:

- A rigorous approach to stock selection
- A focus on quality and liquidity
- Clearly defined investment parameters
- Low portfolio turnover: focus is on long term quality
- Alignment with client's objectives and priorities
- Actively managing investments, with a continual focus on research & stock selection to generate the best outcome for clients.

#### Philosophy & Approach

FIM Capital aims to deliver the highest level of service and performance standards across its range of fund administration and investment management disciplines. A key advantage of being independent and having some of the island's leading professionals amongst its team means FIM can offer their clients a truly bespoke service to match the varying requirements of its global client base.

The expertise in fund administration of FIM Capital extends to a wide range of structures including closed-ended companies with a listing, open-ended investment companies, unit trusts and limited partnerships. As a fully independent locally managed company, FIM are able to adopt a flexible and pragmatic approach whilst providing a highly personalised service, with hands-on involvement from its directors, adapted to meet the specific needs of its clients.

The fund administration service can best be summarised as the specialist provision of all 'non-investment' functions to investment companies. Depending on the needs of the clients, this outsourcing model may entail either management of all day-to-day operations, or of a limited range of functions.

Typical fund administration services FIM provide include:

- Start-up services: FIM can assist in selecting the appropriate structure; introductions to banks, brokers, professional advisers and potential non-executive directors; dealing with regulatory matters
- Accounting and financial reporting services
- Net asset value calculations and pricing
- Stock exchange notifications and public information services
- Sponsorship of investment vehicles which wish to become listed on The International Stock Exchange
- Shareholder and registrar services
- Compliance and regulatory services

#### The future

The seamless transition of the FIM team to their new office on Athol street has been no small feat with the planning and delivery of this key project being led by Ralph Haslett, the company's Chief Operations Officer. Ralph commented, "55 Athol Street has been subject to significant investment and redeveloped by the Tervir Group, bringing it up to standards usually found in capital cities around the world. The bespoke fit-out and relocation to our new office presented many challenges with tight deadlines. Our new home at 55 Athol Street has state of the art facilities providing a pleasant environment for our staff along with the ability to host our valued clients and visitors within meeting rooms in a separate wing. We are delighted with the results which reinforce our commitment to the Isle of Man, our clients and the continued growth of the FIM Capital team. This was all made possible by a great deal of planning and hard work done by multiple existing suppliers, new contractors and the amazing team at FIM Capital who we would like to thank".

In addition to the company's move to 55 Athol Street, FIM Capital has been continuing to gear up for the next stage of its growth and recently announced the appointment of Tony Edmonds to its board of directors. In his enhanced role, Tony will be working alongside the existing directors overseeing the strategic development of the growing FIM Capital business. "Tony's promotion to the board is not only a recognition of the significant contribution that he has made since joining the company but is also a key appointment as the Company targets further growth" stated CEO Graham Smith.

The company's growing reputation as one of the Islands leading investment management and fund administration companies is becoming difficult to ignore and with the move to its new state of the art home on Athol Street, FIM Capital is looking to the future with confidence.

The future looks bright for FIM Capital as they target further growth . . .

To learn more about FIM Capital's Investment Management and Fund Administration services visit:  
[www.fimcapital.co.im](http://www.fimcapital.co.im), [www.poundtodayportfolio.com](http://www.poundtodayportfolio.com) or contact Paul Keen on 01624 804708; email [p.keen@fim.co.im](mailto:p.keen@fim.co.im)